DEFINITIONS

A **megatrend** is a large, social, economic, political, environmental or technological change that is slow to form. Once in place, megatrends influence a wide range of activities, processes and perceptions, both in government and in society, possibly for decades. They are the underlying forces that drive trends. (i.e. aging population)

A **trend** is an emerging pattern of change likely to impact state government and require a response. (i.e. adult children taking care of parents)

- Does it impact the states?
- Is it significant? Is it broad-based? Is it national or regional in scope?
- Is it short-term or long-term?
- Is it measurable/trackable/observable?
- Is it actionable? Is there an innovative response to address new circumstances?

An **issue** is a controversial, debatable or “hot” topic or an innovative state action. (i.e. changes in Medicare)

CATEGORIES OF MEGATRENDS

**Category 1: Demographic Shifts**
*Demographic shifts refer to changes in various aspects of population statistics, such as size, racial and ethnic makeup, birth and mortality rates, geographic distribution, age and income.*

- **Megatrend:** Aging population
  - **Trends:** buying habits, elder care, health care, workforce gaps when baby boomers retire
- **Megatrend:** Immigration/diversity
  - **Trends:** government service provision, capacity to fill gaps in workforce
- **Megatrend:** Population growth
  - **Trends:** demands and effects on land, climate, water, government resources, schools
- **Megatrend:** Suburbanization/sprawl
  - **Trends:** demands and effects on land, climate, water supply, small business, entrepreneurship, government resources

**Category 2: Changes in Political Conditions**
*Changes in political conditions refer to dynamics related to the process of electing officials as well as process of formulating and implementing public policy and programs.*

- **Megatrend:** Election issues
  - **Trends:** campaign finance reform, redistricting, term limits
- **Megatrend:** Federalism
  - **Trends:** distribution of authority from one presidency and Congress to another, impact of federal policies on state governments (including international trade agreements)
- **Megatrend:** Participatory democracy
  - **Trends:** voting systems (including e-voting), lobbying, initiatives, referendums
- **Megatrend:** Privatization/outsourcing
  - **Trends:** private companies providing public services, sending jobs overseas
Category 3: Science and Technology Developments

Science and technology developments are advancements in both scientific research and applications of that research.

Megatrend: Bioengineering
Trends: DNA, stem cell research, cloning, genetic engineering

Megatrend: Energy sources
Trends: development of alternative energy sources

Megatrend: Privacy and security issues
Trends: wireless tracking, identity theft, cyber terrorism

Megatrend: Electronic delivery of goods/services
Trends: e-commerce, e-government

Category 4: Economic Dynamics

Economic dynamics are changes in the production and exchange of goods and services both within and between nations as well as movements in the overall economy such as prices, output, unemployment, banking, capital and wealth.

Megatrend: Globalization of trade
Trends: outsourcing, offshoring, free trade agreements, prescription drug reimportation

Megatrend: Energy supply
Trends: price increases, availability

Megatrend: Intellectual property
Trends: standardization of local, state, national and international regulations

Megatrend: Retirement issues
Trends: move away from defined benefit plans, pension shortfall, Social Security

Category 5: Social and Cultural Shifts

Social and cultural shifts are changes in core values, beliefs, ethics and moral standards that direct peoples' behavior and can influence their participation in the formulation of public policy.

Megatrend: Government involvement in social policy
Trends: gay marriage, abortion, separation of church and state issues

Megatrend: Redefinition of family and role of family
Trends: single-headed households, unmarried couples, home schooling

Megatrend: Redefinition of morality
Trends: re-evaluating definition of indecency, censorship issues

Megatrend: Spirituality
Trends: homeopathic medicine, spiritual beliefs may be different than religious beliefs

Megatrend: Assimilation
Trends: shift from acculturation to maintaining ethnic identities